



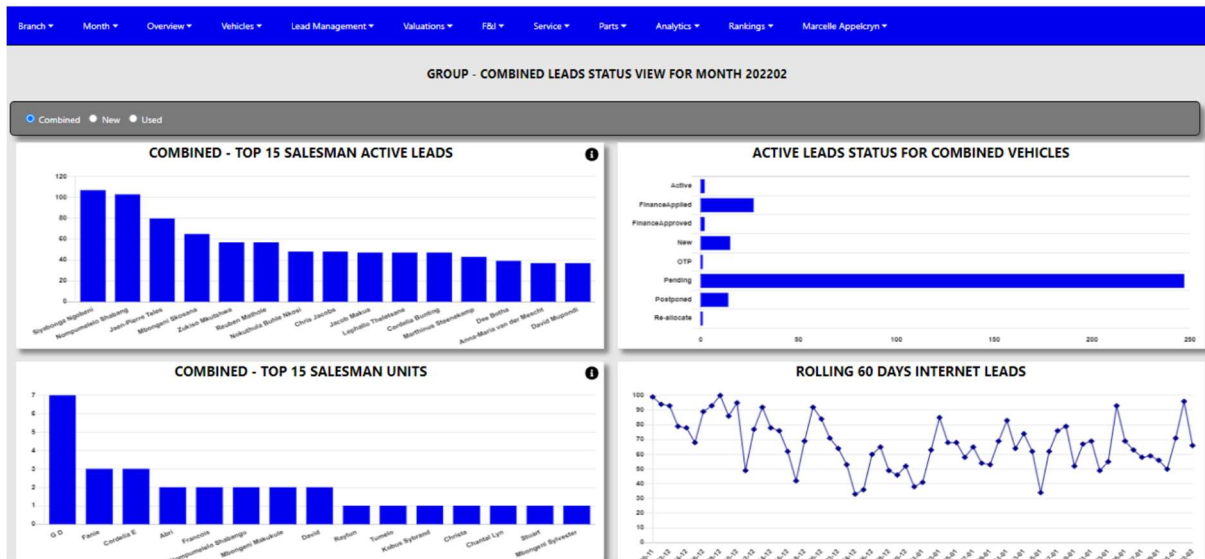
LEAD MANAGMENT – STATUS

Update Context

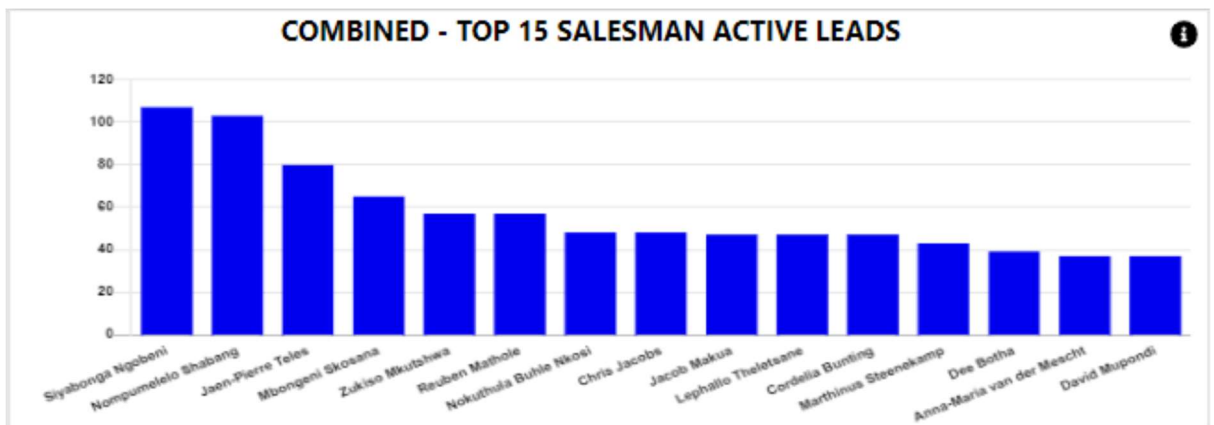
- 1.View.
- 2.Active Leads - Salesman.
- 3.Active Leads - Status.
- 4.Salesman Units.
- 5.Rolling 60 Days Leads.

1. View.

The view consists off all vehicle departments depending on the user set up. If User is set up to a New or Used Department, it will only display that department info. If user set up as New & Used Manager, they can have combined and single view per department.

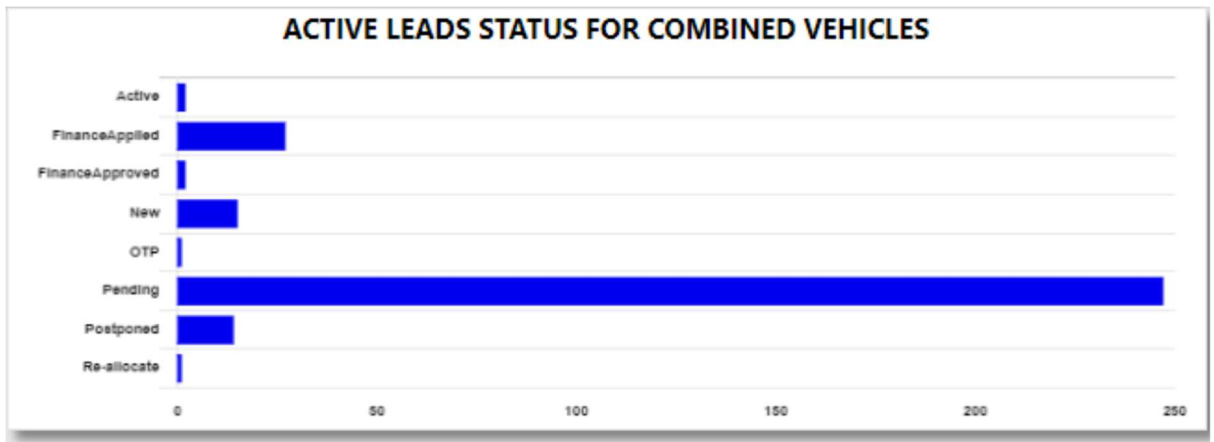


2. Active Leads by Salesman.



When User is set as group this will display the top 15 salesman with the most leads. When branch is selected all salesman from that branch will show and the number of active leads.

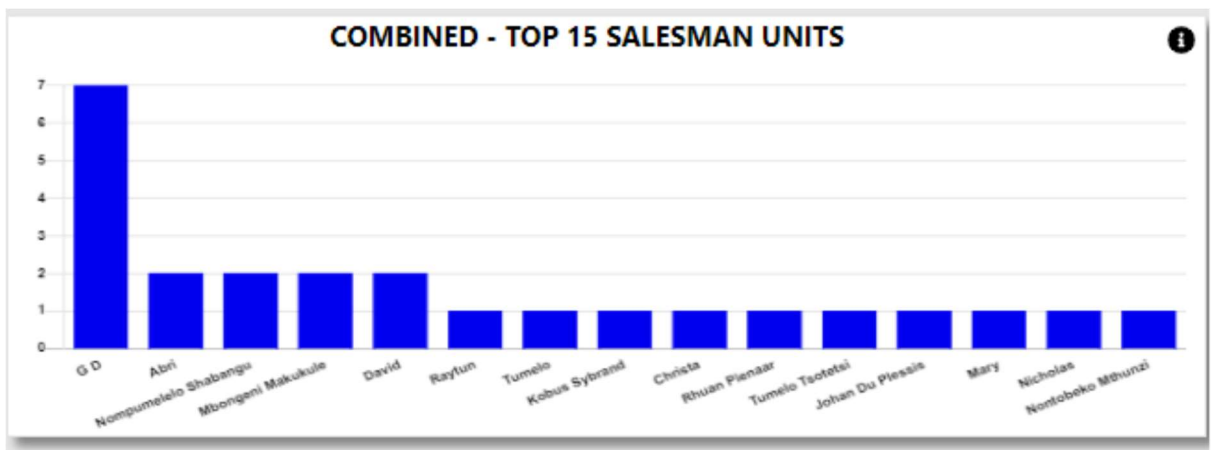
3. Active Leads by Status.



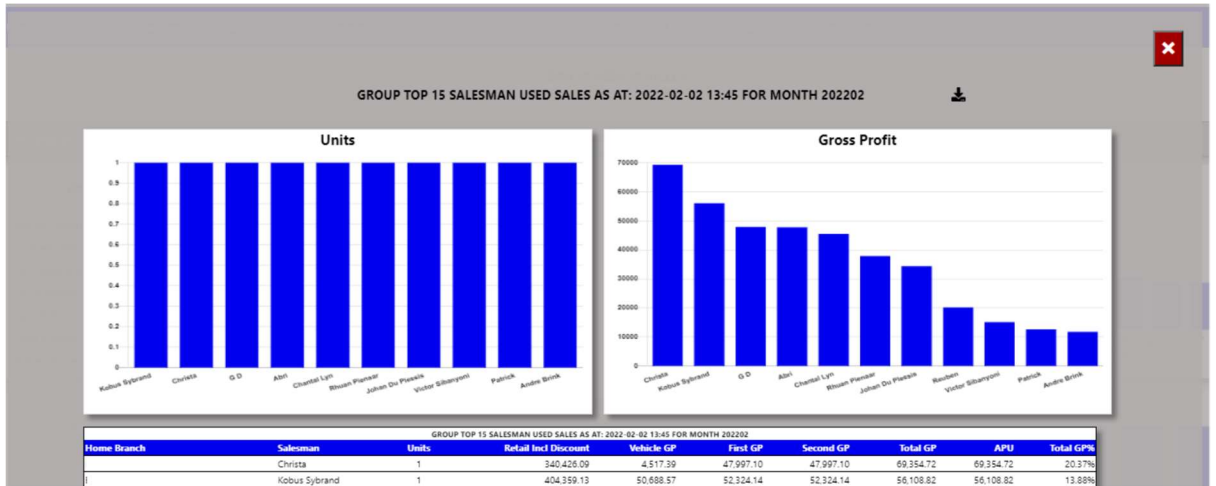
This will display in what status all the leads are and then can be followed up.

4. Salesman Units.

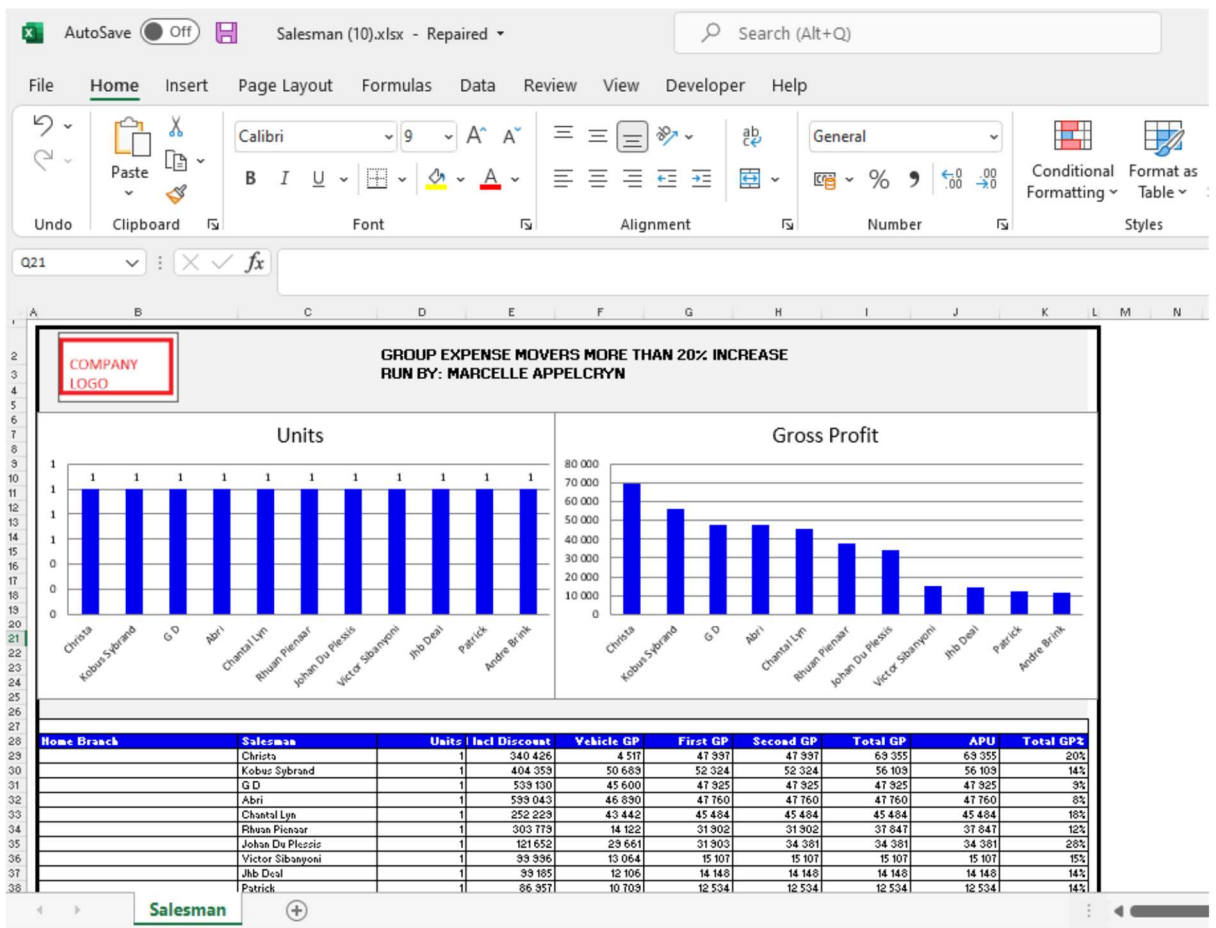
If User is set up Group, it will display the top 15 Salesman with most units. If branch is selected all salesman from that branch will display.



With the information Icon you can then drill down to Unit / Gross Profit per salesman for the last 12 months.



You can export the above view to excel including the graph and individual salesman details will export for the last 12 months.



5. Leads Trend.



The Graph display all internet leads that has been created monthly.